



## (P) Package options

#### P01 Package option 1 (new)

#### Include following items:

- 1. Visitor guide Run-of-page
- 2. One of the below onsite advertisements:
  - C01a Billboard Metro station exit no. 6 (8mW)
  - C06b Glass wall advertisement Main entrances on 1st floor (1 pair)

Price: USD 4,500 (RMB 31,500)
Application deadline: 20 July 2018



#### P02 Package option 2 (new)

#### Include following items:

- 1. Visitor guide Run-of-page
- 2. C07 Lightbox along drive way against wall on 1st floor



Price: USD 2,000 (RMB 14,000) Application deadline: 20 July 2018



## (A) Sponsorship options

#### A01 VIP Lounge

This is a resting area at the fairground for VIPs where complimentary drinks, light snacks and internet access are available.

- Sponsor's name and / or logo (single unit) to be displayed on relevant onsite signage
- The sponsor's brochures / flyers to be placed in the lounge
- · Each sponsor will entitle four exclusive access passes
- The organisers reserve the right to assign sponsor to appointed location of advertisement

Quota: Multiple

Price: USD 12,000 (RMB 84,000) Application deadline: 20 July 2018



#### A02 Fringe programme (new)

A series of innovative and practical-based fringe activities will be held onsite during show period, aiming to offer information exchange and learning opportunities for industry players.

- Joint-organise fringe programme with the organisers
- Sponsor's name and / or logo (single unit) to be displayed on relevant onsite signage and materials
- Sponsor's flyers to be distributed at the programme reception desk

Quota: Multiple Price: On request

Application deadline: 20 July 2018



#### A03 Resting area (new)

This is a resting area at the fairground for buyers.

- Sponsor's name and / or logo (single unit) to be displayed on relevant onsite signage
- · Sponsor's flyers to be placed in the area

Quota: Max 3 sponsors per hall Price: USD 3,500 (RMB 24,500) Application deadline: 20 July 2018



#### A04 Souvenir (new)

Souvenir will be distributed to visitors at the registration counters.

- Both of the sponsor's logo (single unit, 1 colour) and the show logo will appear on the souvenirs
- Sponsor's advertisement will be printed on screen cleaning cloth
- The design must be approved by the organisers in advance
- · Sponsorship includes the production fee

Price:

Memo pad: USD 10,000 (RMB 70,000) / 10,000 pcs (5 quotas) Screen cleaning cloth: USD 8,000 (RMB 56,000) / 5,000 pcs (exclusive) Pouch bag: USD 10,000 (RMB 70,000) / 5,000 pcs (exclusive)

Application deadline: 20 July 2018





### (A) Sponsorship options

#### A05 Show bag

Free show bags will be distributed at the registration counters to visitors.

- Sponsor's logo (single unit, 4-colour) and / or advertisement will appear on one side of the show bag
- The show logo and / or advertisement will be on the other side of the show bag
- · The design must be approved by the organisers in advance
- Sponsorship includes the production fee

Quota: 3 (Joint, max 3 sponsors)

Price: USD 8,500 (RMB 60,000) / 5,000 pcs paper bags

Application deadline: 3 July 2018



#### A06 Sponsor's logo on the exhibition floor plan

Sponsor's logo appears on the 3m x 2m floor plan located at the entrance of their exhibition hall, to highlight the booth location.

No more than 5 logos will appear on each floor plan

Quota: 5 (Joint, max 5 sponsors)

Price: USD 2,500 (RMB 17,500) / sponsor

Application deadline: 20 July 2018



#### A07 Onsite distribution service (new)

Sponsor's information or souvenir will be distributed to visitors by official staff at specific spots.

- · Company information or souvenirs provided by sponsors
- · Materials for distribution must be approved by the organisers in advance
- · Price includes onsite staff

Quota: 4 (max. no. of sponsors for each spot)

Price\*: a) West Square - USD 14,000 (RMB 98,000)/ sponsor

- b) South Square USD 14,000 (RMB 98,000)/ sponsor
- c) North Hall USD 7,000 (RMB 49,000)/ sponsor
- d) Information counter USD 5,000 (RMB 35,000)/ hall/ sponsor each hall

\*Price will be adjusted according to the quantity of souvenir to be distributed, please contact us for more details.

Application deadline: 20 July 2018



#### A08 Visitor registration form filling counter (new)

The sponsor's logo will be printed on all counters of registration halls

- Sponsor's logo (single unit) will appear on the counter together with the show logo
- · Sponsorship includes production fee

Price: USD 20,000 (RMB 140,000) / exclusive

USD 8,000 (RMB 56,000) / max 3 sponsors

Application deadline: 20 July 2018





## (B) Advertising options (Publication materials)

#### B01 Visitor guide

It will be distributed to every visitor onsite free of charge! Information in the visitor guide includes floorplans, exhibitor list, seminar schedule and more. Visitors can look for the show's information and location of their targeted booths quickly. A golden advertising opportunity to exhibitors!



#### Application deadline: 20 July 2018

|           | Item  | Price                  |
|-----------|---|------------------------|
| (a)       | Run-of-page (full page, 4-colour)                                   | USD 1,500 (RMB 10,000) |
| (b)       | Inside front cover (full page, 4-colour)                            | USD 4,300 (RMB 30,000) |
| (c)       | Inside back cover (full page, 4-colour)                             | USD 4,300 (RMB 30,000) |
| (d) (new) | Back cover (Full page, 4-colour)                                    | USD 5,300 (RMB 37,000) |
| (e) (new) | Logo in the exhibitor list (Single unit, 4-colour)                  | USD 1,000 (RMB 7,000)  |
| (f) (new) | Logo on the floorplan<br>(Single unit, 4-colour, max 5nos per hall) | USD 1,500 (RMB 10,000) |

#### Specification:

Trim size:

145mm (W) x 210mm (H)

Bleeding size:

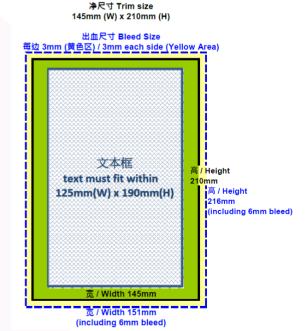
151mm (W) x 216mm (H)

Text box:

125mm (W) x 190mm (H)

Logo in the exhibitor list: Max 20mm (H)

Logo on the floorplan: Max 30mm (W) x 20mm (H)





## (C) Onsite advertising options



C01 Billboard - Metro station exit no. 6

Specification: (a) 3m (H) x 8m (W) (b) 3m (H) x 5m (W)

Price: (a) USD 4,000 / RMB 28,000

(b) USD 2,200 / RMB 15,000



C02 Billboard - Metro station exit no. 4 / 5

Specification: 3m (H) x 6m (W)

Price: USD 2,900 / RMB 20,000



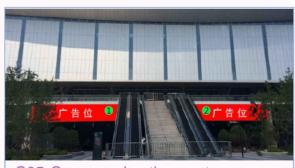
C03 Billboard - Outside metro station exit 5 (near West hall)

Specification: 3m (H) x 2m (W) Price: USD 1,000 / RMB 7,000



C04 Escalator advertisement - West Skylight

Specification: 1.5m (H) x 15m (W)
Price: USD 3,000 / RMB 21,000



C05 Canvas advertisement – West terrace

Specification:  $3m (H) \times 12m (W) / side$ Price: USD 4,600 / RMB 32,200



C06 Glass wall advertisement Main entrances on 1st floor (new)

Specification: (a) 3.6m (H) x 3.4m (W) (b) 1 pair Price: (a) USD 2,000 / RMB 14,000 (b) USD 3,800 / RMB 26,600

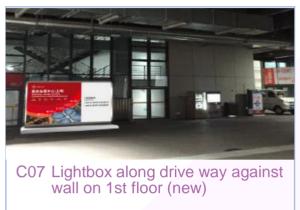
Note: The submission deadline of application and materials production file is 20 July 2018.

Prices include release and production. Please check with the organisers for the available location. Inventories are subject to availability.

The above pictures re provided by NECC and for reference only. The real object should be considered as final.



## (C) Onsite advertising options



Specification: 2.2m (H) x 4m (W)
Price: USD 1,200 / RMB 8,400



C09 Billboard - North Square (new)

USD 4,100 / RMB 28,800

For more details, please contact:

Specification: 4m (H) x 8m (W)

Price:

Messe Frankfurt New Era Advertising (Shenzhen) Co Ltd Contact: Mr Benny Cai / Mr Lance Liu / Mr James Deng Tel: +86 755 8299 4989 ext. 536 / 537 / 535

Fax: +86 755 8299 2015

Email: sponsorship@hongkong.messefrankfurt.com

Note: The submission deadline of application and materials production file is 20 July 2018.

Prices include release and production. Please check with the organisers for the available location. Inventories are subject to availability.

The above pictures re provided by NECC and for reference only. The real object should be considered as final.





National Exhibition and Convention Center Shanghai China

Please return to:

Messe Frankfurt New Era Advertising (Shenzhen) Co Ltd
Contact Mr Benny Cai / Mr Lance Liu / Mr James Deng
Tel: +86 755 8299 4989 ext. 536 / 537 / 535
Email: sponsorship@hongkong.messefrankfurt.com

Subject to change. Information as of June 2018.

# Application Form Sponsorship and Advertising

|            |   | nation as of June 2018.  |                       |  |
|------------|---|--|-----------------------|--|
| Quantity   | Items / Sp                                      | Unit Cost  |                       |  |
| (P) Packag | e options (D                                    | eadline: 20 July 2018)   |                       |  |
|            | P01<br>(new)                                    | Visitor guide (B01a) + Onsite ad (C01a/ C06b)  |                       | USD 4,500 /<br>RMB 31,500                  |
|            | P02<br>(new)                                    | Visitor guide (B01a) + Onsite ad (C07)   |                       | USD 2,000 /<br>RMB 14,000                  |
| (A) Sponso | orship items                                    | and souvenirs (Show participation) (Deadline: 2  | 0 July 2018)          |  |
|            | A01   | VIP Lounge   |                       | USD 12,000 /<br>RMB 84,000                 |
|            | A02<br>(new)                                    | Fringe Programme   |                       | On request                                 |
|            | A03<br>(new)                                    | Resting Area   |                       | USD 3,500 /<br>RMB 24,500                  |
|            | A04 (a)   | Souvenir – Memo pad  |                       | USD 10,000 /<br>RMB 70,000 /<br>10,000 pcs |
|            | A04 (b) (new)                                   | Souvenir – Screen cleaning cloth   |                       | USD 8,000 /<br>RMB 56,000                  |
|            | A04 (c)<br>(new)                                | Souvenir – Pouch bag   |                       | USD 10,000 /<br>RMB 70,000                 |
|            | A05   | Show bag (Deadline: 3 July 2018)   |                       | USD 8,500 /<br>RMB 60,000                  |
|            | A06 Sponsor's logo on the exhibition floor plan |  |                       | USD 2,500 /<br>RMB 17,500                  |
|            | A07 (a)<br>(new)                                | I Onsile distribution (West Soliate)   |                       | USD 14,000 /<br>RMB 98,000                 |
|            | A07 (b)<br>(new)                                | Onsite distribution (South square)   |                       | USD 14,000 /<br>RMB 98,000                 |
|            | A07 (c)<br>(new)                                | Onsite distribution (North hall)   |                       | USD 7,000 /<br>RMB 49,000                  |
|            | A07 (d)<br>(new)                                | Onsite distribution (Information counter)  |                       | USD 5,000 /<br>RMB 35,000                  |
|            | A08(a)<br>(new)                                 | Visite and state of the control of t | Exclusive             | USD 20,000 /<br>RMB 140,000                |
|            | A08(b)<br>(new)                                 |  | Joint, Max 3 sponsors | USD 8,000 /<br>RMB 56,000                  |





National Exhibition and Convention Center Shanghai China

Please return to:

Messe Frankfurt New Era Advertising (Shenzhen) Co Ltd Mr Benny Cai / Mr Lance Liu / Mr James Deng +86 755 8299 4989 ext. 536 / 537 / 535 Email:  $\underline{sponsorship@hongkong.messefrankfurt.com}$ 

## **Application Form** Sponsorship and Advertising

| Quantity    | Items / Sp       | pecifications   |                             | Unit Cost                  |
|-------------|------------------|---|-----------------------------|----------------------------|
| (B) Adverti | sing options     | s - Printed materials (Deadline: 20 July, 2018)           |                             |                            |
|             | B01 (a)          | Visitor Guide - Run-of-page                               |                             | USD 1,500 /<br>RMB 10,500  |
|             | B01 (b)          | Visitor Guide - Inside front cover                        |                             | USD 4,300 /<br>RMB 30,000  |
|             | B01 (c)          | Visitor Guide - Inside back cover                         |                             | USD 4,300 /<br>RMB 30,000  |
|             | B01 (d)<br>(new) | Visitor Guide - Back cover                                |                             | USD 5,300 /<br>RMB 37,000  |
|             | B01 (e)<br>(new) | Visitor Guide - Logo in the exhibitor list                |                             | USD 1,000 /<br>RMB 7,000   |
|             | B01 (f) (new)    | Visitor Guide - Logo on the floorplan                     |                             | USD 1,500 /<br>RMB 10,000  |
| (C) Onsite  | advertising (    | options (Deadline: 20 July 2018)                          |                             |                            |
|             | C01 (a)          |   | 3m (H) x 8m (W)             | USD 4,000 /<br>RMB 28,000  |
|             | C01 (b)          | Billboard - Metro station exit no. 6                      | 3m (H) x 5m (W)             | USD 2,200 /<br>RMB 15,000  |
|             | C02              | Billboard - Metro station exit no. 4 / 5                  | 3m (H) x 6m (W)             | USD 2,900 /<br>RMB 20,000  |
|             | C03              | Billboard - Outside metro station exit 5 (near West hall) | 3m (H) x 2m (W)             | USD 1,000 /<br>RMB 7,000   |
|             | C04              | Escalator advertisement - West Skylight                   | 1.5m (H) x 15m (W)          | USD 3,000 /<br>RMB 21,000  |
|             | C05              | Canvas advertisement - West terrace                       | 3m (H) x 12m (W)            | USD 4,600 /<br>RMB 32,200  |
|             | C06 (a) (new)    | Glass wall advertisement -                                | 3.6m (H) x 3.4m (W)         | USD 2,000 /<br>RMB 14,000  |
|             | C06 (b) (new)    | Main entrances on 1st floor                               | 1 pair                      | USD 3,800 /<br>RMB 26,600  |
|             | C07<br>(new)     | Lightbox along drive way against wall on 1st floor        | 2.2m (H) x 4m (W)           | USD 1,200 /<br>RMB 8,400   |
|             | C08<br>(new)     | Advertisement panel along drive way on 1st floor (4-side) | 4m (H) x 8m (W) x<br>2m (D) | USD 12,000 /<br>RMB 84,000 |
|             | C09<br>(new)     | Billboard - North Square                                  | 4m (H) x 8m (W)             | USD 4,100 /<br>RMB 28,800  |
|             |                  | !   | Total amount:               |                            |



#### **SHANGHAI** home textiles

National Exhibition and Convention Center Shanghai China

Please return to:

Messe Frankfurt New Era Advertising (Shenzhen) Co Ltd
Contact Mr Benny Cai / Mr Lance Liu / Mr James Deng
Tel: +86 755 8299 4989 ext. 536 / 537 / 535
Email: sponsorship@hongkong.messefrankfurt.com

27 - 30.08.2018

## Application Form Sponsorship and Advertising

#### **Technical Specifications**

- 1. Trim size for advertising options please refer to the Sponsorship and Advertising brochure. For Publication materials, please add 5mm bleed on each side. For Onsite facilities, please add 5cm bleed on each side.
- 2. The application form and advertisement artwork for advertising options should be sent to sponsorship@hongkong.messefrankfurt.com before the deadline.
- 3. Advertising layout and resolution must follow the requirements in the specification the Organiser provided to the customers. Customers are advised to provide a thumbnail in JPG format for verification purposes. Ad file in AI format needs outlines.

#### **Terms and Conditions**

- 1. Reservation of advertisement space and / or sponsorship will be prioritised for customers who ordered in the last edition. After that, space will be arranged on 'first-come-first-serve' basis upon receipt of formal application from customers.
- 2. The Organiser reserves the right to decline any sponsorship or advertisement application.
- 3. The use of the provided advertising media for trade shows and events that considered competitive events of the Organiser is not authorised.
- 4. Customers are responsible for providing the Organiser with all artworks before deadline(s), and that all artwork(s) are subject to approval by the Organiser. Otherwise a timely provision of the advertising media cannot be warranted.
- 5. The Organiser is not responsible for any error, loss, damage or claim resulting from failure of any advertisement.
- 6. A surcharge of 50% will be charged upon the production cost if the advertisement and / or sponsorship order is requested after deadline. The Organiser reserves the right to decline any request.
- 7. Any alteration / relocation of advertisement after production / installation is deemed as repeat production. Repeat production cost (150% of original production cost) is at the expense of customer. The Organiser reserves the right to decline any request.
- 8. No cancellation is accepted for the advertising once the signed advertising agreement is submitted. The customer is liable for the total amount.
- 9. The locations of advertising media are subject to actual situation onsite and the Organiser reserves the right to make deviations if necessary.
- 10. In case that advertising media provision cannot be realized because of late submission of artwork by customer, the advertising fee is not refundable.
- 11. All bank charges are borne by the customer.
- 12. Regarding the sponsored products (if any), the sponsor shall bear the responsibility and expenses for the transportation of exhibits to the exhibition venue. The sponsor shall make their own arrangements for the storage and warehousing of the exhibits, subject to the approval of the Organiser. Furthermore, all sponsors are bound by the rules and regulations of the Organiser as laid down in the official participation guidelines for exhibitors.
- 13. All applications to participate at the Fair are subject to the General Terms & Conditions (available on the website: <a href="https://www.messefrankfurt.com.hk">www.messefrankfurt.com.hk</a>). By signing and submitting this application form, the applicant agrees to be bound by the General Terms & Conditions.
- 14. In the event of any dispute and without prejudice to its rights under the law of Hong Kong which governs this application and the General Terms & Conditions, all decisions by the Management of Messe Frankfurt (HK) Ltd shall be final.
- 15. The above order form must be accompanied by full payment to Messe Frankfurt (HK) Ltd.

Bank: Hong Kong and Shanghai Banking Corporation Ltd

Address: 1 Queen's Road, Central, Hong Kong USD A/C No.: 511-017758-274

Account Holder: Messe Frankfurt (HK) Ltd.

Swift code: hsbchkhhhkh

| We hereby agreed to abide by the terms & conditions outlined in | Sponsorship & Advertising Application Form. |   |
|---|---|---|
| Company:  |   | _ |
| Contact person:   | Booth No.:                                  | - |
| Tel:  | Fax:  | - |
| E-mail:   |   | _ |
| Signature with chop:  | Date:                                       | _ |